

IN THE UNITED STATES COURT OF APPEALS

FOR THE NINTH CIRCUIT

ARCHIE K. BABSON and
VICTOR J. TRIAL,

Appellants,

v.

UNITED STATES OF AMERICA,

Appellee.

NO. 18410

CONSOLIDATED BRIEF OF APPELLEE

FILED

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CERTIFICATE

I certify that, in connection with the preparation of this brief, I have examined Rules 18 and 19 of the United States Court of Appeals for the Ninth Circuit, and that, in my opinion, the foregoing brief is in full compliance with those rules.

FREDERICK J. WOELFLEN
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 2. The second part discusses the application of the theory to the case of the
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Date	Description	Amount
1910	Jan 1	100.00
1911	Feb 1	200.00
1912	Mar 1	300.00
1913	Apr 1	400.00
1914	May 1	500.00
1915	Jun 1	600.00
1916	Jul 1	700.00

IN THE UNITED STATES COURT OF APPEALS

FOR THE NINTH CIRCUIT

ARCHIE K. BABSON and
VICTOR J. TRIAL,

Appellants,

v.

NO. 18410

UNITED STATES OF AMERICA,

Appellee.

CONSOLIDATED BRIEF OF APPELLEE

JURISDICTION

This is a timely appeal from judgment of conviction for violation of Title 18 U.S.C. Section 1341 (Mail Fraud) and Section 371 (Conspiracy) in the United States District Court for the Northern District of California, Southern Division.

Jurisdiction on appeal is invoked under Title 28 U.S.C. Sections 1291 and 1294.

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EXPLANATORY NOTE REGARDING

STATEMENT OF FACTS

Because of the voluminous transcript references required to support the Statement of Facts of the Government, we have collected all transcript references in an Appendix to the Brief.

The Appendix is keyed to the Statement of Facts by a reference number, e.g. 1, 2, 3, 4, etc., which appears in the Statement of Facts at each juncture where a transcript reference would ordinarily occur.

By finding the reference number in the Appendix, the reader is given the collected transcript references pertaining to the facts stated in the Statement of Facts.

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STATEMENT OF FACTS

Appellant Archie K. Babson was found guilty by jury on count one (Conspiracy) of the indictment and on fifteen counts of mail fraud (Counts 2, 3, 4, 5, 6, 7, 10, 12, 13, 14, 15, 16, 18, 20 and 21).

Appellant Victor J. Trial was found guilty on count one (Conspiracy) of the indictment and counts sixteen and twenty (Mail Fraud).

The basis of the conspiracy and the substantive charges of mail fraud arise from a correspondence course conceived by Appellant Babson, operated by Babson and others in corporate or fictitious name status under the various business names of United Jet Training, United Jet Schools, National Jet Training and United Jet Institute. (Exs. 1, 2, 3, and 4). The conspiracy began about February 1, 1956, under the name of United Jet Schools, a corporation. (See: Indictment, count one).

These various business establishments were created to conduct a home study correspondence course allegedly for the purpose of training individuals how to become jet airplane mechanics specialists in the aviation and airline industry.^{1/} Various categories of jobs for which the students were to be trained are set forth in the exhibits on file in this case. [See, for particular reference, Exhibits 14, 17, 30, 43, 23, 158, 54, 57 and 167.]

The first part of the report deals with the general situation of the country and the progress of the war. It is followed by a detailed account of the military operations and the state of the army. The report then discusses the political and administrative changes that have taken place since the beginning of the year.

The military operations have been carried out with great energy and success. The army has been reorganized and strengthened, and has been able to repel the attacks of the enemy. The political and administrative changes have been made with a view to improving the efficiency of the government and the welfare of the people.

The report concludes with a summary of the achievements of the year and a statement of the prospects for the future. It is a most interesting and valuable document, and one that should be read by all who are interested in the history of the country.

The mail fraud was conceived by the use of business reply cards mailed to householders, post office box holders, rural mail box holders, or placed on the windshields of automobiles. These cards described the course and the qualifications that the student would have on the completion of the course, the salaries they could obtain upon graduation and the approval of the course by major jet airlines and members of the jet industry.

In many instances the general public filled out these business reply cards and mailed them back to the school.^{2/} Between 1956 and 1957 the school was located in San Francisco, at the old International Air Terminal of the San Francisco Airport, and at an address on Linden Avenue in South San Francisco. Upon receipt of business reply cards from the prospective student, "school registrars," who were in fact salesmen, followed up and personally interviewed and enrolled the applicant. The enrollment procedure was unique in that only one interview was allowed and the wife of the prospective student was required to be present.^{3/} During the course of these interviews the false representations were made concerning the course and that for which it would qualify the student upon completion.

The false representations made by the registrars were:

The first part of the report deals with the general situation of the country and the progress of the war. It is a very interesting and valuable document, and it is well worth a study of it. The second part of the report deals with the military operations of the army, and it is also very interesting and valuable. The third part of the report deals with the political situation of the country, and it is also very interesting and valuable.

The fourth part of the report deals with the financial situation of the country, and it is also very interesting and valuable. The fifth part of the report deals with the social situation of the country, and it is also very interesting and valuable. The sixth part of the report deals with the foreign relations of the country, and it is also very interesting and valuable.

The seventh part of the report deals with the internal affairs of the country, and it is also very interesting and valuable. The eighth part of the report deals with the external affairs of the country, and it is also very interesting and valuable. The ninth part of the report deals with the general situation of the country, and it is also very interesting and valuable.

The tenth part of the report deals with the general situation of the country, and it is also very interesting and valuable. The eleventh part of the report deals with the general situation of the country, and it is also very interesting and valuable.

(a) The course was approved by major airlines and members of the jet industry, who were hiring graduates of the school;^{4/}

(b) Upon completion of the course the student could expect to receive a salary of between \$8,000 and \$15,000 a year;^{5/}

(c) The course was nationally accepted;

(d) Upon completion of the course, the men would not be merely mechanics, but supervisors of jet mechanics, inspectors and turbo jet specialists and analysts;^{6/}

(e) In some instances it was represented that the course was based upon classified information, thus requiring a security check concerning the background of the applicant.^{7/}

False representations were additionally made to the applicant that during the time he was taking the correspondence course (which consisted of two different courses, one of fifty-two lessons under the United Jet Institute and one of thirty-two lessons under the National Jet) there would be made available to them seminars at the school's place of business in San Francisco, at which time there would be jet engines available for the students to work on with tools supplied by the school.^{8/}

The price of the course ranged from \$400 to \$600.^{9/}
The "registrar" endeavored to obtain as much of a down

payment on the course as would be possible from the student, securing the balance on a promissory note from the applicant. Thereafter, the student received his lessons from which he prepared examinations which were sent to the school for grading.

Of the 1400 students who enrolled in this course, few, if any, were mechanically inclined. They had such backgrounds as logger, painter, lumber worker, service station lubrication man, carpenter, cement finisher, upholsterer, baggage handler, insurance claims adjustor, and apprentice bricklayer.^{10/} In many instances, the students enrolled by the schools had at most, a high school education, with little or no mechanical background. After enrollment the student, no matter what his background, received grades in his examinations ranging from 85 percent to 100 percent.^{11/}

Contrary to the representations made by the "registrars," by the appellant Babson, and by the appellant Trial, the course was not approved by any airline or members of the jet industry. United Airlines would not recognize the school or approve the course.^{12/} Neither did other business in aviation or jet industries. "Classes" were, in the main, "bull sessions" conducted by student instructors.^{13/} An airplane engine was supplied for so-called "classroom work"--in a burnt out and damaged condition--a "basket job," (bordering on junk),

impracticable for use in demonstrations. At no time were any tools supplied to the students for the purpose of working on any jet engine.^{14/} From expert testimony it was established that the course, as prepared, could not qualify a man to become a supervisor jet specialist or instructor in jet engines, but at the most would qualify the individual as an apprentice mechanic earning approximately \$2.20 an hour.

The course was completely inadequate and would not provide any basis for hiring a man without formal on-the-job training. Contrary to the representations made by the appellants Babson and Trial, both through their salesmen and personally, there were no such classifications as a jet specialist in the airline industry. Supervisors of maintenance were not hired off the street and only attained the position after five years of work on the job and then only at a salary of from \$8,000 to \$10,000 a year. Despite the highly glowing representations of the appellants, made in their mailed brochures and literature and through their "registrars," no individual could become qualified as a jet mechanic through a correspondence course; the course having little value except as conversational knowledge.^{15/} The course was replete with errors. (Record, p. 112).

Through United Airlines' individual program of training it would take a man four years to obtain the status of

a qualified jet mechanic and approximately five years to obtain the status of a supervisor of mechanics.^{16/} In numerous instances, upon completion of the course, individuals seeking employment with airlines or jet engine manufacturers, were advised that the school and the course were not recognized and their training would be of no assistance in their being hired.^{17/}

The course which the students were studying concerned the J-34 jet engine, when in fact the obsolete burnt out engine placed in the school for alleged job work was a model other than the J-34. (Record, p. 154). The "training course" was written by co-conspirator James Porter who was in many instances writing the lessons one step ahead of the students. (Record, pp. 739, 741-42). Mr. Porter wrote the course from a book given to him by Mr. Babson, which was a declassified manual authored by Westinghouse Company, for use as a parts and maintenance manual.^{18/} Mr. Porter lifted material from this manual and placed it in context but out of order in the lessons. (Record, p. 1140)

Among the representations made to the students was one that following the completion of their course, a free placement service would be available to them for securing employment. No such placement service existed.^{19/}

From the early part of 1956 until September 1957, no student had graduated from the school, which had an

The first part of the document discusses the importance of maintaining accurate records of all transactions. It emphasizes that every entry should be supported by a valid receipt or invoice to ensure transparency and accountability. The text also highlights the need for regular audits to identify any discrepancies or errors in the accounting process.

In the second section, the author provides a detailed overview of the company's financial performance over the past year. This includes a breakdown of revenue, expenses, and net profit, along with a comparison to the previous year's figures. The analysis shows a steady increase in sales, which has led to higher overall profitability, despite an increase in operating costs.

The third part of the document focuses on the company's budget for the upcoming year. It outlines the key areas where cost savings are expected to be realized, such as through improved operational efficiency and better procurement practices. Additionally, it identifies the necessary investments for future growth, including research and development and marketing initiatives.

Finally, the document concludes with a summary of the company's financial health and a forward-looking statement. The author expresses confidence in the company's ability to meet its financial goals and maintain a strong position in the market. A call to action is provided, encouraging all employees to continue their commitment to excellence and fiscal responsibility.

enrollment of about 1,400, even though the salesmen and the appellant Babson represented to the prospective students that graduates had been placed with major airlines and jet maintenance facilities.^{20/}

The appellant Archie K. Babson hired all personnel, including co-conspirators, all of whom admittedly sold courses to different students and represented to them some, if not all, of the false representations heretofore recited. Babson trained the salesmen and gave them a "sales kit" which was to be used to impress the prospective students of the quality and efficiency of this home study course. All of the mail matter sent out in connection with the procuring of students and the advising of students regarding the course and what they could expect and anticipate upon completion of the course by way of job classification and salary, was prepared and/or approved by Babson.^{21/}

Appellant Victor J. Trial was associated with appellant Babson as a sales manager for approximately nine months from August 1956 until April 1957. During this time he sold 125 courses to various students and made various false and fraudulent representations regarding the classifications, salaries, on-the-job training and employment opportunities.

The Government's first witness at the trial was a student, Jack Giolitti. Mr. Giolitti testified that he was a watchmaker. He enrolled with United Jet Training in

[The text on this page is extremely faint and illegible. It appears to be a multi-paragraph document, possibly a letter or a report, but the specific content cannot be discerned.]

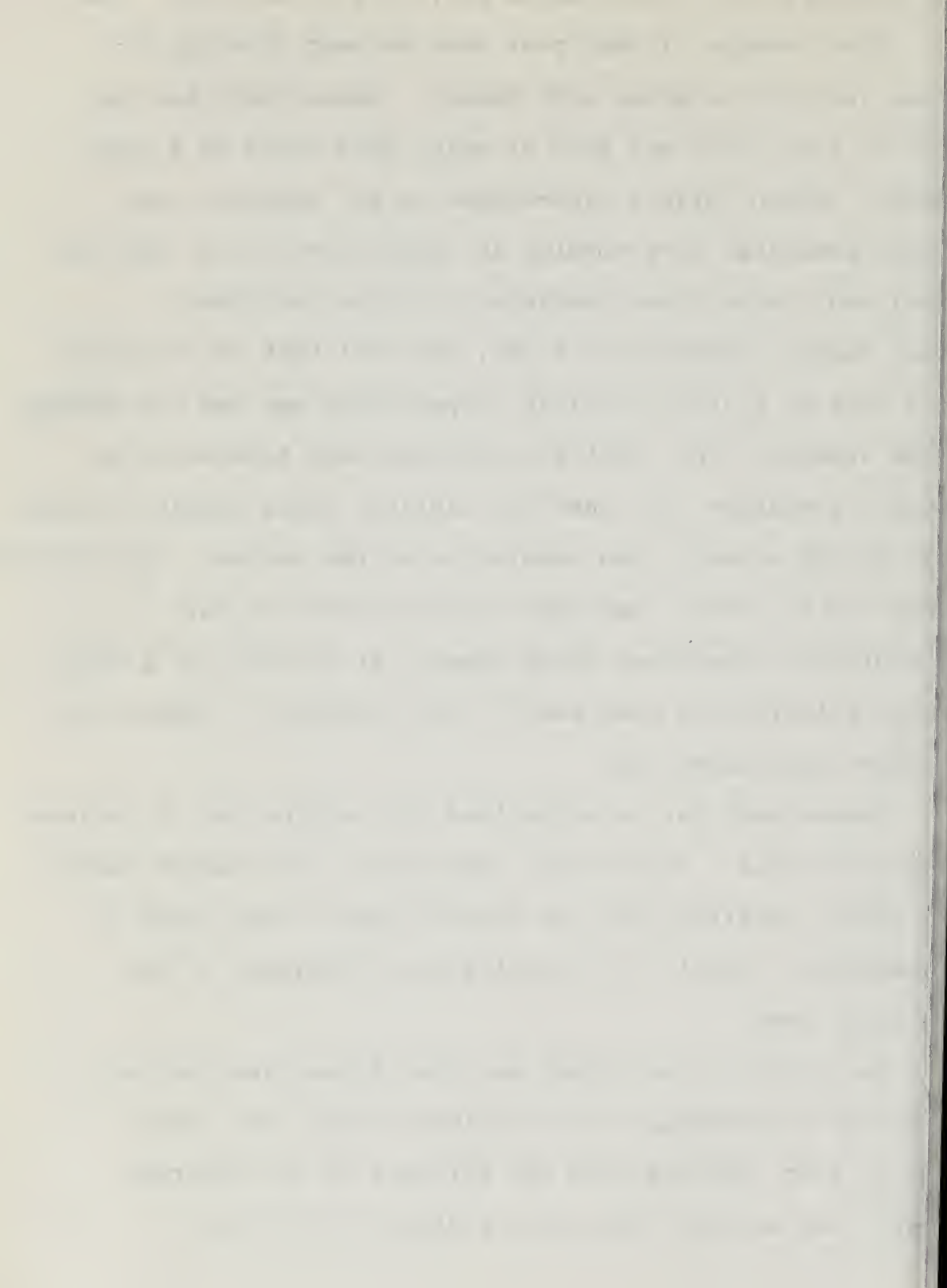
uly of 1957, after receiving a post card in the mail. (Ex.

2). Upon receipt of that post card he went directly to United Jet and conferred with Babson. Babson told him the price of the course was \$435 of which \$145 would be a down payment; Babson falsely represented to Mr. Giolitti that student graduates were working at Aerojet and T.W.A. and the school had placed these graduates in these positions. Babson falsely represented to Mr. Giolitti that Mr. Giolitti could work as a jet specialist, supervising men and not working on the assembly line; that the airlines were interested in Babson's graduates; and that Mr. Giolitti could obtain a salary to \$1,000 a month upon completion of the course. Mr. Giolitti signed for the course and paid for the course in full.

. Giolitti's testimony which appears at Record, pp. 71-96, related primarily to count two of the indictment. Babson was convicted upon count two.

Babson sent out or authorized the sending out of business reply post cards. These cards represented that Babson wanted only highly qualified men for whom he could obtain jobs of supervisory capacity at salaries far in advance of the then going rate.

The truth of the matter was that Babson sent out or authorized the sending out of business reply post cards without ever checking with the airlines of jet aircraft industry the salaries they were paying or their job



qualifications. Babson had, in fact, in preparing the alleged qualifications for prospective students, lifted in toto the contents of a qualification chart he had previously used in a correspondence course for practical nursing. This was the only aptitude guide ever used by Babson. (Exs. 324, 325). Babson represented to the Better Business Bureau in 1956 that the course was approved by the vice-presidents of major airlines and maintenance companies, whereas no such approval was ever secured. (Ex. 277). On many occasions Babson represented to students and salesmen that necessary equipment would be secured for classrooms, whereas none was secured except for a damaged, burnt and wrecked jet engine which he procured in a Los Angeles junk yard. (Record, p. 755). In much of the correspondence sent out to prospective students and following their enrollment, there were no dates placed thereon. (Record, p. 1677). Babson, in an attempt to sell the course, constantly extorted his students to paint a rosy picture of the course and its advantages and to use anything by way of ammunition to sell the course. (Record, pp. 1445-1446). [Babson's sales technique is fully set forth in Exhibit 161]. An additional sales presentation containing many of the misrepresentations sent through the mail and made by the "registrars" is Exhibit 271. Of particular note is an alleged qualification chart (Ex. 167) which lists innumerable supervisory jobs

could be obtained by the student. All of these were
n to be false.

Finally, after some controversy in 1957, the various
panies of United Jet Schools, United Jet Institute, and
onal Jet Training moved from San Francisco to Tampa,
lda. Despite the representations made to the prospec-
students to induce their enrollment, no student was
hired to a job and no student ever received a salary
epresented to them in the mailed business reply cards,
ures and literature.

Like his co-appellant Babson, Appellant Victor J. Trial
nds the evidence in this case does not support the jury's
ng of guilt. Appellee submits and will demonstrate to
ourt that the jury's finding is in accord with the evidence.
Trial was a salesman from August 1956 to May 1957,
rd, p. 507). He sold 125 courses during this period.
rd, p. 1507, Ex. 315 through 322). There is direct
mony from three witnesses relative to his misrepresentations.
e are Royce Herrier (Record, pp. 589-601) Robert Revo (Record,
67-622) and Robert Lams (Record, pp. 626-635). Herrier and
ere placed in contact with appellant Trial through the media
mail. (Record, pp. 589-627). In one instance an advertise-
nserted by appellant Babson (Ex. 57) was a source of
udent coming into contact with Trial (Record, p. 590). As
all cases, the prospective student's wife was present.
rd, pp. 591, 618, 627). In the case of Herrier, appellant Tria

The first part of the report is devoted to a general
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the following representations:

(1) Shop training available and student would be able work on engines (2) there would be good training (3) student would be so qualified he could demand a job as a supervisor instructor (4) wages would be around \$1,000.00 to \$1,200.00 a month (Record, pp. 592, 593, 604, 605). Trial gave to Herrier a letter showing salaries that the student would receive.

(209). Following enrollment by Trial, Herrier received a letter in the mail concerning free placement service offered to the student. (Record p. 598, Ex. 213).

Trial enrolled Robert Revo (Record p. 618, Ex. 226).

When enrolling Revo, Trial made the following false representa-

tions: (1) the course would train him to be an inspector or supervisor (2) he could earn \$10,000.00 to \$12,000.00 per year, and the top airlines would honor this school (Record p. 619), and the course was \$500.00. (Record p. 620). Thereafter, Revo received correspondence from United Jet Institute (Ex. 230).

When enrolling, it took 9 months to receive the first lessons. (Record pp. 620-625).

Robert Lams was likewise enrolled by Trial (Record p. 628).

When enrolling Lams, after Lams had sent a business reply card to United Jet Institute (Record p. 627), Trial made the following false representations: (1) upon graduation he would be a specialist earning \$1,300.00 a month (2) the opportunities

The first part of the document discusses the importance of maintaining accurate records of all transactions. It emphasizes that every entry should be supported by a valid receipt or invoice. The second part outlines the procedures for handling discrepancies and errors, stating that any such issues should be reported immediately to the relevant department. The third part details the process for auditing the accounts, ensuring that all entries are reviewed and verified. The final part concludes with a statement of responsibility, affirming the commitment to transparency and accountability in all financial matters.

r employment were great--United Air Lines was a source
employment; (3) the school would help students get a
p (Record, pp. 629-630, 634-636).

After enrolling, Lams contacted United Air Lines
l Pan American. He found that Trial's representation
t United Air Lines would hire United Jet Institute
dents was false, as this airline did not endorse the
ool and had no intention of hiring any of its students
cord, pp. 631, 633).

The representations made by Trial to these three men
e completely false.

Trial assisted in this fraud and scheme by passing
business reply cards (Ex. 17 (Record, pp. 1527-1529)).
hough Trial asserts he was unfamiliar with what type
background the student was to have for enrollment, yet
admits he was familiar with Babson's sales presentation
161) wherein the objectives of the course are set
(Record, pp. 1526-1527).

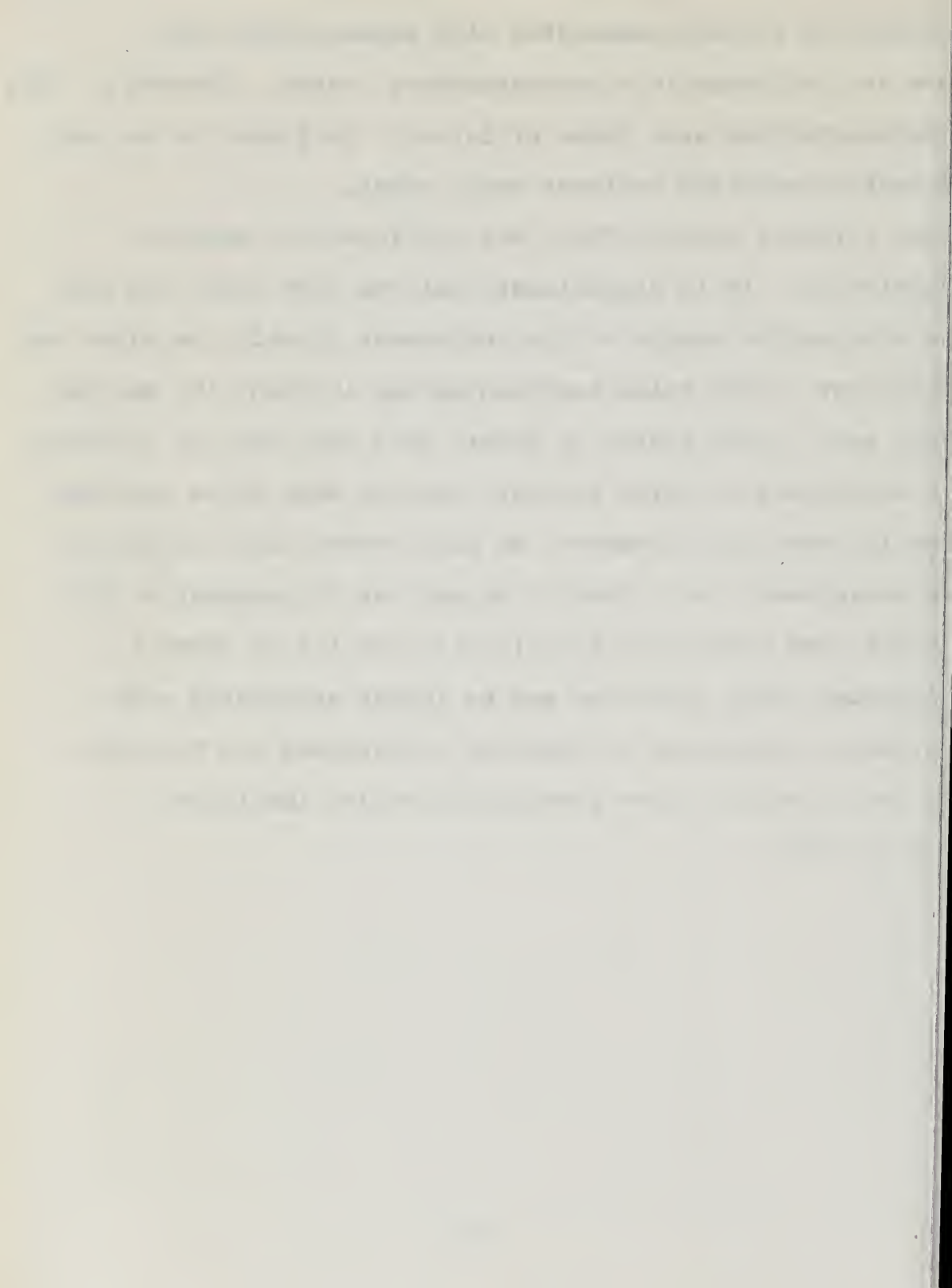
Trial enrolled an apprentice bricklayer, a sausage
er, (Record p. 1539), a restaurant owner (Record, p.
p), a greens keeper for a golf course (Record p. 1546)
other individuals (Record, pp. 315-322) whose back-
ond clearly indicates they were not of the qualifications
aptitude to enroll in such a course.

Faint, illegible text, possibly bleed-through from the reverse side of the page. The text is arranged in several paragraphs and appears to be a formal document or report.

Trial was closely associated with Babson before the
nature as a salesman in a correspondence course. (Record p. 1523
representations were those of Babson. He placed in the mail
audulently contrived business reply cards.

The evidence against Trial was sufficient to sustain
conviction. It is significant that the jury convicted him
the substantive counts of the indictment in which he alone was
defendant of the false representations in Count 16, dealing
h his sale of the course to Robert Revo and Count 20 relative
his enrollment of Royce Herrier. Having made false represen-
tions in these two instances, he also became part and parcel
the conspiracy count, Count 1 as set out in paragraphs 3(A)
(C) (D) and paragraphs 4(a) (c) (1) and (k) of Count 1.

Although Trial claims he was no longer associated with
son, he was operating a franchise of National Jet Training
ese for 18 months after leaving United Jet Institute.
ord p. 1518).



ARGUMENT

SUBSTANTIAL EVIDENCE OVERWHELMINGLY SUPPORTS THE JURY'S VERDICT OF GUILTY AS TO APPELLANT BABSON ON SEVENTEEN COUNTS OF THE INDICTMENT; AND AS TO APPELLANT TRIAL ON THREE COUNTS.

(NOTE: Since much of the evidence in the Record

affects both Babson and Trial, the Government has combined the arguments as to sufficiency of the evidence on all elements of the crime in this section. We therefore now answer Specifications of Error 1 and 2 of Appellant Babson, to wit: that the Government failed to prove a conspiracy existed and that the evidence was insufficient to support a finding of criminal intent on the part of Babson, and Specifications of Error 1 and 2 of Appellant Trial, to wit: that there is substantial evidence to support the verdict against Appellant Babson on the substantive counts (counts 16 and 20) and that there is no substantial evidence to support a finding that Appellant Trial was involved in the conspiracy).

Appellant's brief for Babson asserts, without justifiable support, that the jury's verdict of guilty is contrary to the evidence, either as to the conspiracy count (count 1) or the substantive counts (counts 2, 3, 4, 5, 6, 7, 8, 10, 13, 14, 15, 16, 18, 20, and 21).

Like the Israelites seeking a scapegoat, Babson seeks to cast the blame for the failure of his course and

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instructional effort upon another, James Porter, a co-conspirator. This feigned attempt to extricate himself from responsibility runs through Babson's entire testimony on direct and cross-examination; the evidence clearly demonstrates that his attempts to establish his innocence were futile. The trial record, including exhibits and his testimony, which covers in excess of 1,600 pages, directly points to his mire of involvement in the fraudulent scheme. It is clear that Babson's nefarious activity was begun before Porter came upon the scene.

Mr. Porter was hired to write the course in March of 1956. (Record, p. 339). By Appellant Babson's own admission, no one ever checked with the airlines or the aviation industry until July or August of 1956 to determine the salaries then being paid by them to aviation and jet mechanics, the job classification and the experience or training required for hiring employees. (Record, pp. 1589, 1595). However, on February 26, 1956, prior to Porter's association with Babson, Babson set forth his initial seed of fraud in an advertisement placed in the San Francisco Examiner (Ex. 57). In this advertisement Babson represented that students would obtain specialist status and would have job placement upon completion of his course and that his course was approved by the airline and aviation industry.

The myriad of fraudulent representations directly attributable to Babson are replete throughout the record, but all one has to do to refute Babson's assertion that his conviction is unsupported by the evidence, is to look at Exhibit 161. Exhibit 161 is Babson's sales "pitch" presentation) as given to his "registrars," wherein he states the leads are "qualified"--this means that the enrollees are qualified to take the course. As previously stated, the record discloses that the individuals enrolled were not qualified, had little mechanical background, had only a high school level of education and were loggers, farmers, cement finishers, upholsterers, baggage handlers, apprentice brick layers, and an insurance claims agent. In Exhibit 161, Babson suggests to his "registrars" that "they play the part of qualified and well trained registrars." He also suggested in Exhibit 161 that mention of placement service be made to the prospective student. This representation of job placement was without foundation and primarily designed to induce the student to buy the course. In this same sales presentation, Babson infers governmental approval of the course by suggesting to the "registrar" that the student be questioned relative to any involvement in subversive activities. Further evidence of Babson's fraudulent intent is Exhibit 158a, a picture of a large hair shop, heavily equipped and staffed. At the top of

The first part of the document is a letter from the Secretary of the State to the Governor, dated the 1st day of January, 1862. The letter contains a report on the state of the State, and a list of the names of the members of the State Legislature for the year 1862. The list is as follows:

Name	County
John A. Dix	Albany
Samuel J. May	Albany
John C. Spencer	Albany
John W. Foster	Albany
John H. Rensselaer	Albany
John B. Allen	Albany
John G. Thompson	Albany
John F. Johnson	Albany
John H. Smith	Albany
John D. Jones	Albany
John E. Brown	Albany
John G. White	Albany
John H. Black	Albany
John I. Green	Albany
John J. Gray	Albany
John K. Hill	Albany
John L. Young	Albany
John M. King	Albany
John N. Wright	Albany
John O. Reed	Albany
John P. Cook	Albany
John Q. Baker	Albany
John R. Bell	Albany
John S. Hill	Albany
John T. Green	Albany
John U. White	Albany
John V. Black	Albany
John W. Hill	Albany
John X. Green	Albany
John Y. White	Albany
John Z. Black	Albany

his picture is the caption: "United Jet Institute, manufacturer, Maintenance and Military." United Jet Institute was never so equipped and staffed. Similarly of note, Appellant Trial's testimony shows that no student was given an opportunity to fully look at the sales kit (Ex. 158) of which the picture, Exhibit 158a, is a part. It is respectfully suggested that the photograph, Exhibit 158a, was principally inserted into the sales kit to fraudulently misrepresent to prospective students that the scene therein depicted was the facility of United Jet Training, United Jet Institute and National Jet Training, and thus entice a prospective student to enroll in the course at a tuition ranging from \$400 to \$600.

A letter to United Airlines, Exhibit 286, is further evidence of Babson's participation in this fraudulent scheme. This letter was written by Babson in June 1956. In the letter he states that the course was training jet specialists who would cover the latest type of jet engines. Contrary to this representation the record shows that the correspondence course covered, at the most, a J-34 Westinghouse engine. This engine was obsolete. Exhibit 286 further demonstrates appellant's outright and reckless proclivity in making fraudulent misrepresentations by his assertion that leading manufacturers were assisting on engineering work and on the preparation of the training manual. No

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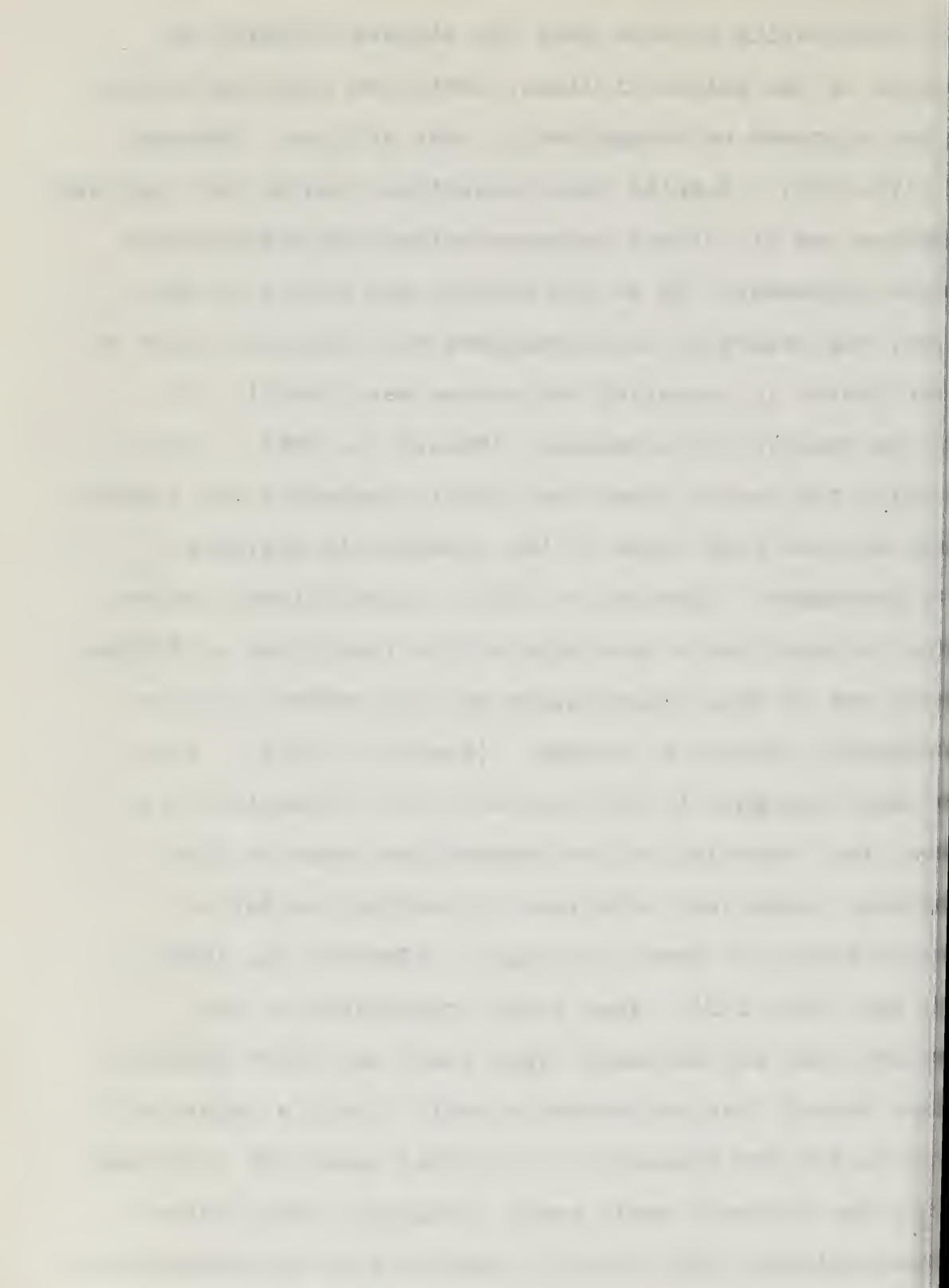
manufacturer or airline officials were consulted or contacted relative to this course until July or August of 1956. The only source material for the literature and lessons that the students received was a parts and maintenance manual (Ex. 244) which was given to Porter by Babson in March of 1956. James Porter lifted much of the information contained in Exhibit 244 in preparation of the lessons (Ex. 62).

Exhibit 271 is a sales presentation of co-conspirator, Fred Lee. (Record, p. 839). Babson gave his imprimatur to the fraud by approving Lee's sales presentation. (Record, p. 1614). In this presentation, Lee, a co-conspirator, claims that hundreds upon hundreds of engineering experts from major aeronautical firms were giving up-to-date information to the school. The record is completely devoid of such cooperation and assistance, and the fraud is clearly established by Babson's own admissions that he at no time ever had any personal contract with the airlines.

In Exhibit 271, Lee asserts that most of the students enrolled in the course had seventeen years experience with airlines. The only student known to be enrolled in the course who was associated with the airlines was the witness, Edward Haynes. Lee repeats Babson's assertion concerning the high educational background and qualifications of the students that were and would be enrolled in the course.

The following information is for your information only. It is not intended to be used as a substitute for professional advice. The information is provided for general informational purposes only and should not be relied upon for any specific purpose. The information is provided as a service to our clients and is not intended to be used as a substitute for professional advice. The information is provided for general informational purposes only and should not be relied upon for any specific purpose.

is interesting to note that the witness Pollard, an official of the United Airlines, testified that the course was not approved or recognized by that airline. (Record, p. 1174-1176). Despite these assertions, which were approved by Babson and his direct representations and ratification of such statements, as to the quality and nature of the course, the record is uncontradicted that the only tools to assist Porter in preparing the course were Exhibit 244, which he received from Babson. (Record, p. 336). Additionally, the record shows that in preparing the lessons, Porter was one step ahead of the students in drafting these documents. (Record, p. 742). An additional feature relating to appellant's knowledge of the fraudulent activities carried out in this organization was his refusal to fire defendant, Gordon L. Braden. (Record, p. 473). When Jenny Speights in 1957 called to his attention in a letter, the fraudulent misrepresentations made by that individual, appellant retaliated by calling the Better Business Bureau "a bunch of hicks." (Record, pp. 1618-9; Exs. 169, 170). When Porter complained to the appellant that his business reply cards and other mailable letters showed that the students would obtain a salary of \$1,000 to \$10,000 (Record, pp. 763-764) appellant continued to send the business reply cards containing these false representations. The record is replete with representations by Babson that the school would have an engine for the



students to work on and that tools would be provided. Record, pp. 601, 784A, 836-837, 1007-1008). The only engine that was supplied was a basket job, amounting to junk, as was testified to by his co-defendant and co-conspirator, Gordon L. Braden, and Appellant Victor J. Trial. Record, pp. 1394, 1535).

The record is amply supported to the effect that most not all of the documents sent through the mail under the caption United Jet School, United Jet Institute, United Jet Training and National Jet Training contained fraudulent representations. Babson either authored or approved all these documents. (Record, pp. 1602, 1614-1618). He enrolled students and sent out such business reply cards before James Porter joined them and even before the course was written. He likewise had not verified the contents of these representations with any representative of the airlines or aviation industry. (Record, p. 1589). Babson told students Donald Freeman and Jack Giolitti in the middle of 1956 he had placed graduates of the school with Panjet and T.W.A. (Record, p. 78). By his own testimony there were no graduates from the school as late as September 1956. (Record, p. 1620). In Exhibit 277, written by Babson in July of 1956, Babson informed the Better Business Bureau in Los Angeles that the course was airline approved. The testimony of witnesses Pollard, Martin, Hepburn, Champeau

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d Rieger refutes such approval. (Record, pp. 943, 965, 94-1103, 1141, 1154). Again in Exhibit 277, Babson stated the course was approved by the vice-presidents in charge maintenance for manufacturers and airlines. This assertion is an outright fraudulent misrepresentation, as neither Haynes, Porter, or anyone else on behalf of Babson at his several schools, according to appellant's own testimony, until July or August of 1956, contacted any motor or airline or jet manufacturer. (Record, p. 1605).

The record in this case, voluminous as it may be, is replete with assertions made by Babson that conclusively establish his participation in the fraud and, in fact, his orchestration of this scheme and artifice to defraud. These representations are that the trainees would be supervisors (Record, p. 499); that jobs would be provided (Record, pp. 850); there would be job placements (Record, pp. 696, 1001); students would be better than mechanics and classified as jet specialists (Record, pp. 1002, 1047); assistance for employment would be provided all over the United States (Record, p. 1051); that students would have higher than average salaries (Record, p. 994); and that documents similar to Exhibits 17 and 18 were supplied to the businessmen by Babson by the thousands. (Record, pp. 833-834, 5).

Co-conspirators Lee and Nau and the co-defendant Braden

stified that the appellant told the students that they
re to be specialists (Record, pp. 844-846, 994, 1428);
at there would be a security check; that the airlines
re hiring graduates and were told to paint a rosy picture
d use their imagination to sell the course (Record, p.
45). Co-conspirator Oller testified that the Appellant
oson was in charge of all publicity relating to the school.
ecord, p. 1476). Babson told Victor Trial that the purpose
this course was set forth in the qualification chart,
hibit 167, which is likewise further set forth on the
st page of the salesmens' sales kit (Ex. 158; Record, pp.
6-1527). Victor Trial likewise placed business reply
ds on windshields and in householders' boxes, such as
ibit 17 (Record, p. 152) which he secured from Babson.
did Lee and Nau. (Record, pp. 833, 995). The very nature
the fraud activity on the part of Babson is clearly
onstrated by his adoption in toto of a qualification
rt (Ex. 324) formerly used by appellant in a home study
urse for practical nursing which he had previously operated.
hibit 324 was changed as to caption only and used as a
alification chart for individuals who were to be trained
get specialists, inspectors, turbo prop specialists and
aysts.

During the course of the trial approximately twenty-four
dividuals, who had enrolled in the course testified that
er initially became acquainted with Babson's variously

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ed schools upon receipt of a business reply card
lar to Exhibits 17, 18, and 19, which they found in
eir mail box, on their windshield, or in supermarkets.
t of these student witnesses testified they mailed these
iness reply cards back to the addressee and thereafter
e contacted by registrars, at which time they were told
the salesman many of the false representations concerning
course, the lessons and their future which induced them
enroll in the course. Babson having authored or approved
se fraudulent and false business reply cards and letters
taining fraudulent misrepresentations and thereafter
ng sent them under his signature or the signature of
cials of his schools, it goes without saying that the
rd in this case clearly establishes that Babson con-
ed with others named in the indictment to defraud the
ic and the fraud was initially conceived against the
ic through the use of the United States mails, all of
h was in violation of Title 18 U.S.C. Section 1341.

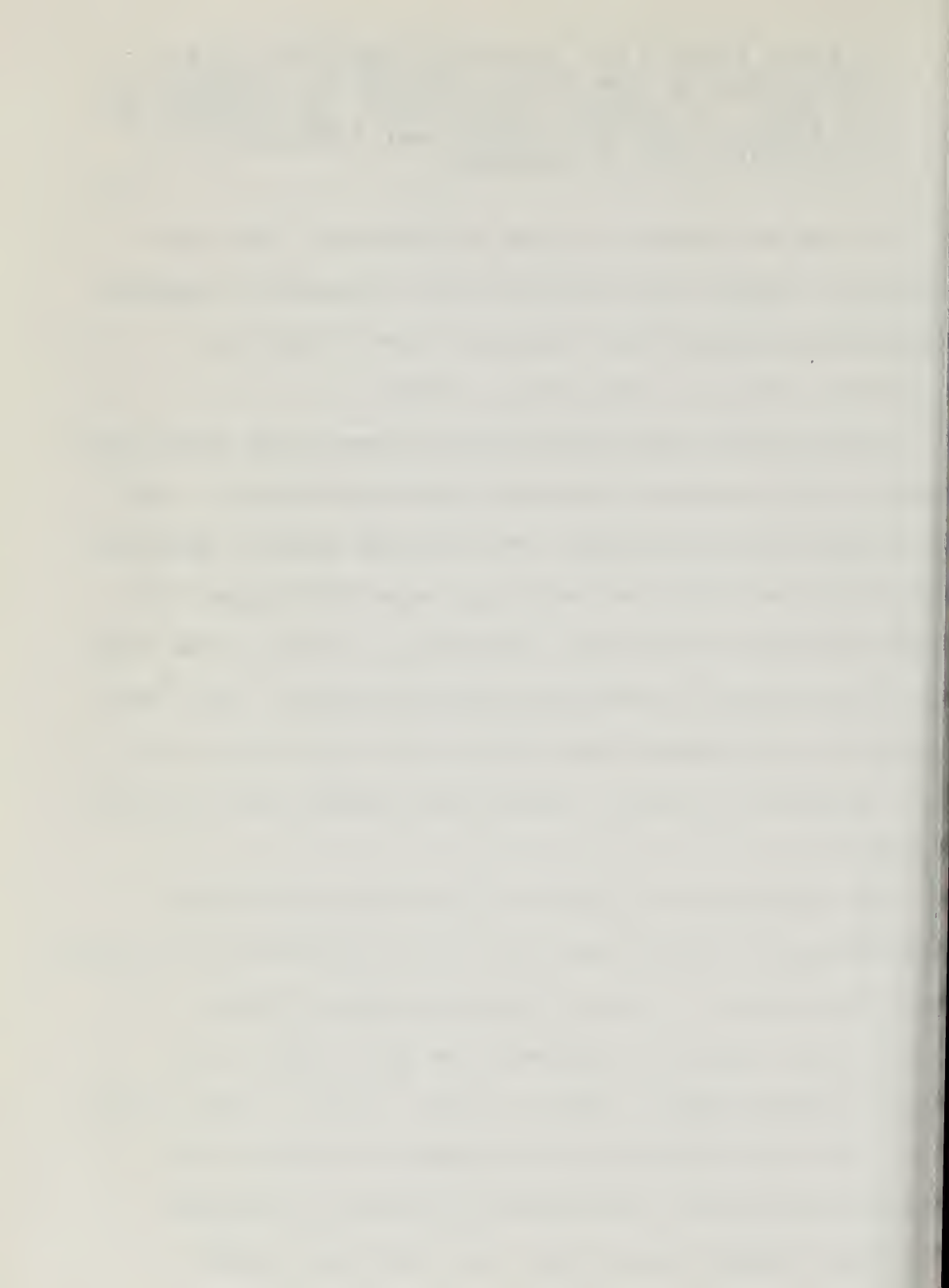
The first part of the document discusses the importance of maintaining accurate records of all transactions. It emphasizes that every entry should be supported by a valid receipt or invoice. The second part outlines the procedures for handling discrepancies and errors, stating that any such issues should be reported immediately to the relevant authority. The third part details the requirements for the format and content of the reports, including the need for clear, concise language and the inclusion of all necessary data points. The final part concludes with a statement of the organization's commitment to transparency and accountability in its financial reporting.

COLLOQUY BETWEEN THE FOREMAN OF THE JURY AND THE COURT, HELD IN OPEN COURT, PURSUANT TO A REQUEST OF THE JURY, FOR FURTHER INSTRUCTIONS, AND ATTENDED BY ALL PARTIES, DOES NOT VIOLATE ANY SUBSTANTIVE OR PROCEDURAL RIGHT OF APPELLANT.

During the course of jury deliberation, the jury addressed a request to the Court to be allowed to receive supplemental instructions from the Court. The Court granted the request. (Record, p. 1691).

Supplemental instructions were given. The Court then asked the jury whether there was anything further in the way of instructions desired. The foreman asked a question about conspiracy and the Court gave some additional instructions about conspiracy. (Record, p. 1693). The Court then again asked if there was anything further. The foreman, after consultation with other jurors told the Court: "No." (Record, p. 1693). Appellants assign this procedure as error.

The procedure of recalling the jury for further instructions has always been held to be within the discretion of the trial Court. Allis v. United States, 155 U.S. 117 (1894). This Court has followed the Allis rule. In Wright v. United States, 186 F. 2d 439 (1951), a mail fraud case, the jury had deliberated twenty-four hours and requested additional instructions through the foreman. The Court, noting inter alia, that the supplemental instructions tended to be to Appellant's advantage,



counsel, which is the case with appellant Babson, should exercise discretion in presenting to the Court points which are devoid of merit. See: Mitchell's review of "Effective Bellate Advocacy", 64 Harv. L. Rev. 350, at 352, and Northern Securities Company v. United States, 193 U.S. 197, 401 (1903).

This specification of error is bottomed upon colloquy between trial counsel for Babson and the District Judge at page 1692 of the record. Whereas counsel on appeal for Babson states that the jury "proceeded to confer in open court for a period of time" (Op. Br., p. 21) and that the District Judge, ". . . in effect, told the jurors that they could then and there openly discuss and reveal any areas of difficulty" (Op. Br., p. 22), we suggest this is an unwarranted characterization of the record.

The trial Judge, in response to counsel's objection that the jury was conferring in open court, stated to the jury (Record, p. 1692). Counsel never assigned the error as error when invited to make objections (Record, pp. 1694-1696) nor was the subject again ever mentioned in the record, p. 1691-1696).

Counsel seeks to unfairly characterize the record when it states there was "an instruction that the jury engage in a conference." The short portion of record between pages 1692 and 1696 lends no support to this characterization. Not surprisingly, counsel is unable to support the proposition urged as error with a case of any vitality.

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Sixth block of faint, illegible text, possibly a concluding paragraph.

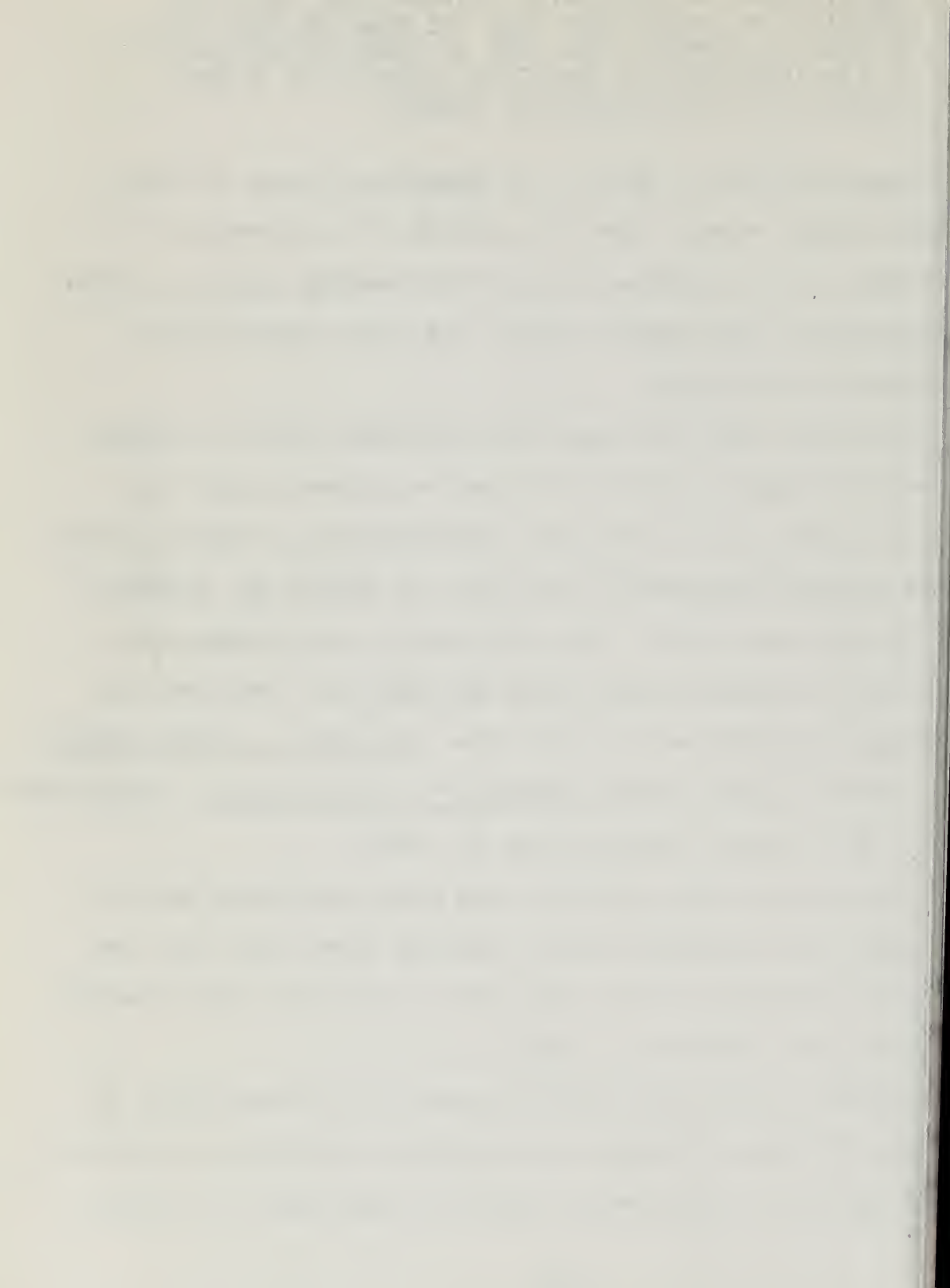
THE GIVING OF SUPPLEMENTAL INSTRUCTIONS RELATING GENERALLY TO CONSPIRACY DOES NOT REQUIRE THE COURT TO ALSO RE-INSTRUCT THE JURY ON OTHER PRINCIPLES OF LAW APPLICABLE TO THE CASE, ESPECIALLY IN THE ABSENCE OF PROPER OBJECTION THERETO.

Specification of Error 4 of Appellant Babson is that Trial Judge erred, after the giving of supplemental instructions as to conspiracy, in not proceeding to give further instructions on "reasonable doubt" and other instructions favorable to the defense.

The Court need not reach this assigned error on appeal, Appellant Babson stands convicted on sixteen counts in addition to the one to which the Specification of Error relates the sentence imposed by the Court is within the allowable limit for any one count. Thus, the Court may consider the conviction as proper on any count and need not consider the Specification herein as to count one. Russell v. United States, 381 F. 2d 520 (9 Cir. 1963); Sherwin v. United States, Unreported Cir. No. 18,200, decided June 11, 1963.

The instructions requested and given pertained only to count one, the conspiracy count, and the Court told the jury as to the other counts they were to proceed independently to assess them. (Record, p. 1693).

However, should the Court proceed to an examination of the Specification of Error, it should be noted that consideration on appeal--on the ground stated by appellant--is barred



cause of failure to comply with Federal Rules of Criminal Procedure, Rule 30. Although counsel states, in the opening brief;

"(The Court) Refused to instruct again upon 'reasonable doubt' and other instructions favorable to the defendant's."

Opening Brief, page 17, a casual reading of the colloquy between trial counsel and the Court shows to the contrary:

"MR BURNS: Before Your Honor leaves the bench---

THE COURT: Just a moment. It may be counsel has some suggestions.

MR BURNS: No, I am just requesting that before Your Honor leaves the bench and after the jury retires again to deliberate, that we would like to make a remark to Your Honor.

THE COURT: If it has to do with any of the instructions thus far given to the jury, I will ask for exceptions now so that I may---

MR BURNS: I don't think they should be made in the presence of the jury, Your Honor.

THE COURT: All right, go ahead."

Record, pp. 1693-1964.

There was no unequivocal request for any charge relating to reasonable doubt, presumption of innocence or "other instructions favorable to the defendant." "A suggestion" in this honor was the opening gambit and the actual request to define the indictment and define further the acts necessary for conspiracy. (Record, pp. 1693-1694).



Under these circumstances the Court should not consider the alleged error. Where, as here, the supplemental instructions also contained the Court's statement that all of the elements of conspiracy must be proven beyond a reasonable doubt (Record, p. 1689) and that the instructions be considered only as to count one, (Record, p. 1693) it can safely be assumed that the presumption that the jury had in mind all the instructions given operates herein and precludes this matter being treated as error under Federal Rules of Criminal Procedure, Rule 52(b). Compare: Speak v. United States, 161 F. 2d 562 (10th Cir. 1947), at page 565.

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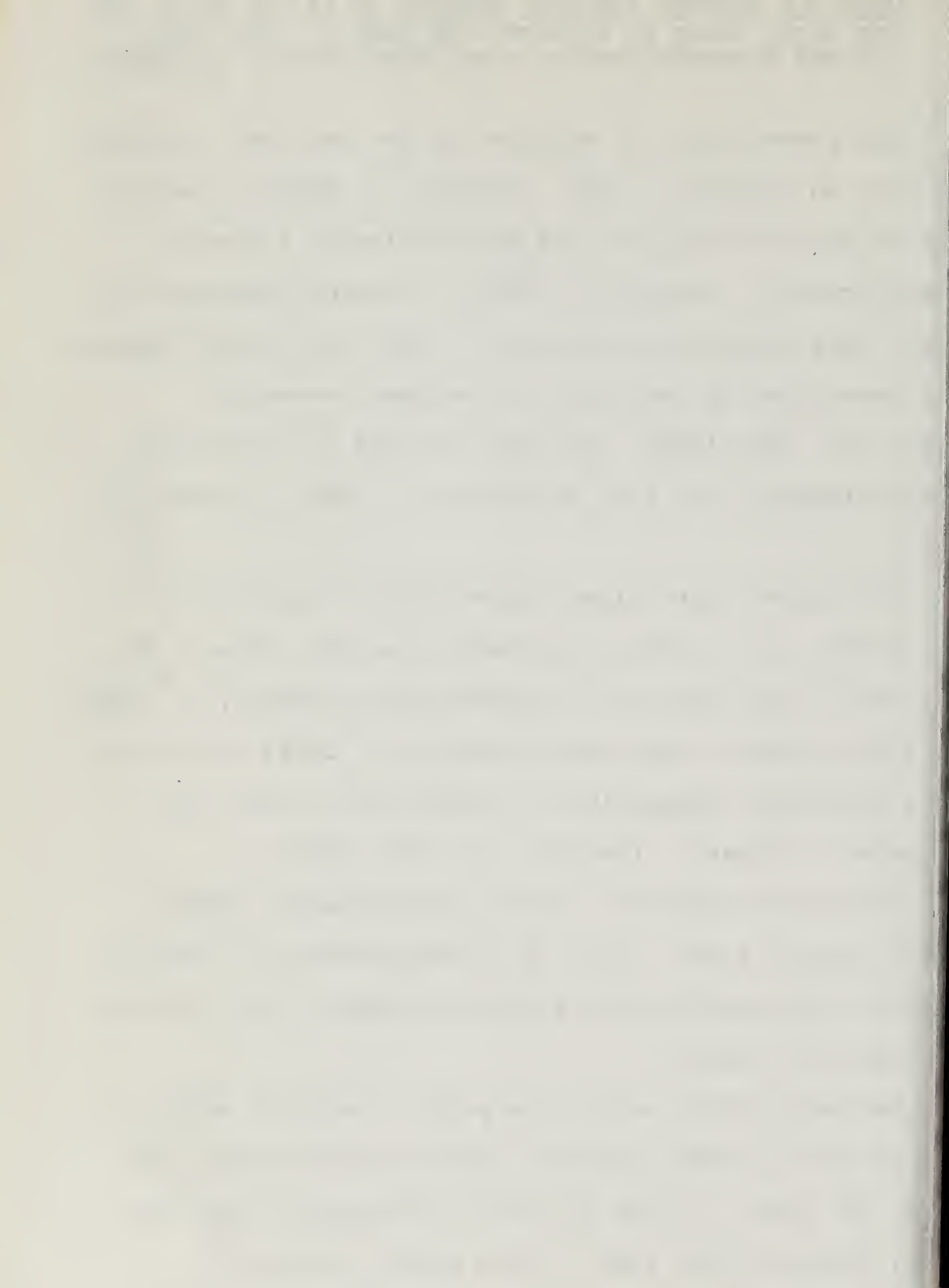
WITH ALL COUNSEL AGREEING THERETO IT IS NOT ERROR FOR THE TRIAL COURT TO INSTRUCT THE JURY IN PART BEFORE CLOSING ARGUMENTS AND IN PART AFTER CLOSING ARGUMENTS.

The presentation of evidence in the case was concluded at noon on October 1, 1962. (Record, p. 1654). Instructions by the Court to the jury were delivered following the noon recess. (Record, p. 1656). Closing arguments by counsel were presented on October 2, 1962, and final instructions were given by the Judge to the jury thereafter. (Record, pp. 1681-1686). The jury retired to deliberate approximately 2:00 P.M. on October 2, 1962. (Record, p. 1688).

All counsel were given opportunity to object to instructions, as to form or procedure, at all stages. At the close of the first set of instructions (Record, p. 1678) and at the close of the second (Record, p. 1687) no corrections, additions, suggestions or objections of any sort were made by counsel. (Record, pp. 1678, 1687).

To this procedure of "split instructions," appeal counsel assigns error. (Op. Br., Specification of Error 3, pp. 10-16, and expending the largest portion of the opening brief upon the point.)

We respectfully submit the point is without merit. All counsel (termed "capable" by counsel on appeal, Op. Br., p. 15, para. 1, line 8) had no objection to the procedure, either at the time it took place, or on any



sequent objection to trial procedure. (e.g.: Motion for trial)

Counsel for appellant seeks to avoid the lack of objection below by stating that an objection need not be made to such practice, as it constitutes "plain error" under Rule 52(b) F.R.Crim, Proc.

It then becomes appellant's problem to eliminate the error under Rule 30, F.R. Crim, Proc. If Rule 30 does govern, then the error was assigned and the "error" should not be considered upon appeal. If Rule 30 does not govern, then it is merely a different procedure than that to which counsel is accustomed and should be unassailable upon appeal.

The extreme difficulty in which appellant labors is highlighted by his saying that Rule 30 does not apply so as to avoid its mandate for specifying error and then stating that this same inapplicable Rule does apply and demands a procedure different from that used. This serves only to highlight the fallaciousness of the point raised. (Compare the Op. Br. last paragraph with p. 15 first paragraph).

Finally, the case support for the argument wholly fails to bring any relevant authority to bear on the issue. Commentary upon the Civil Rules, 25 Va. L. Rev. 261 and District of Columbia Circuit cases are cited. All three cases, Copeland v. United States, Medley v. United States, and Heeler v. United States, (cited in appellant Babson's

The first part of the document is a letter from the Secretary of the Board of Education to the Superintendent of Schools. The letter discusses the progress of the schools and the need for further improvements. It mentions the importance of maintaining high standards of education and the role of the Board in overseeing the schools.

The second part of the document is a report from the Superintendent of Schools. The report provides a detailed account of the schools' performance, including the number of students, the quality of the teaching, and the results of the examinations. It also discusses the challenges faced by the schools and the measures taken to address them.

The third part of the document is a list of the names of the teachers and the schools they are assigned to. This list provides a clear overview of the teaching staff and the distribution of students across the schools.

The fourth part of the document is a list of the names of the students who have been admitted to the schools. This list provides a record of the new students and their backgrounds.

The fifth part of the document is a list of the names of the students who have graduated from the schools. This list provides a record of the students who have completed their education and are ready to move on to the next stage of their lives.

The sixth part of the document is a list of the names of the students who have been expelled from the schools. This list provides a record of the students who have been removed from the schools due to disciplinary reasons.

The seventh part of the document is a list of the names of the students who have been suspended from the schools. This list provides a record of the students who have been temporarily removed from the schools.

The eighth part of the document is a list of the names of the students who have been transferred from one school to another. This list provides a record of the students who have moved between schools.

The ninth part of the document is a list of the names of the students who have been admitted to the schools from other parts of the country. This list provides a record of the students who have come from other states or countries.

The tenth part of the document is a list of the names of the students who have been admitted to the schools from foreign countries. This list provides a record of the students who have come from other countries.

opening brief at page 13,) deal with the reading by counsel
to the jury of instructions during counsel's argument. The
practice is condemned because of the confusion, as one Court
states it, from

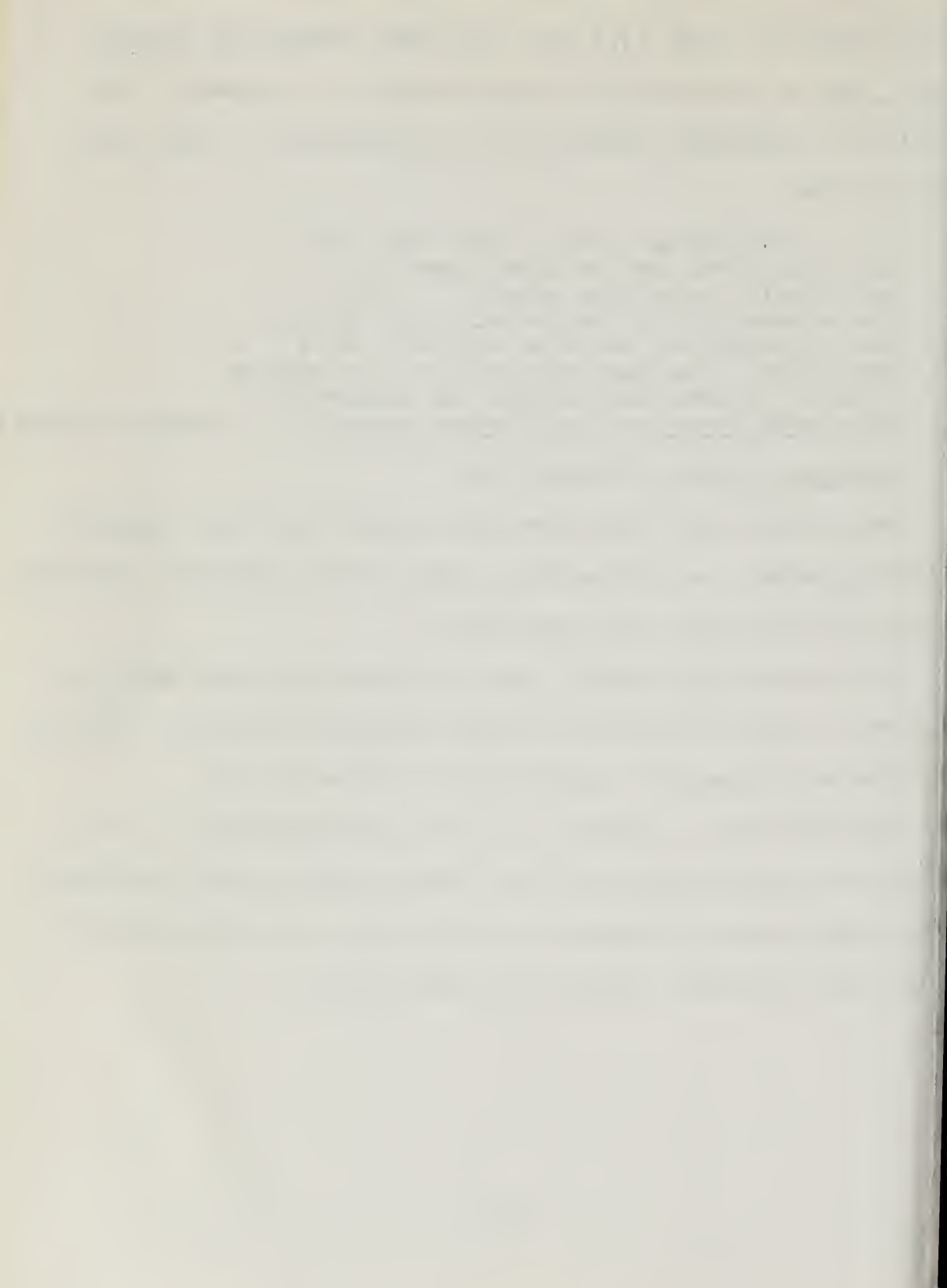
" . . .instructions which reach the jury
piecemeal from two or more lawyers. . .
are likely to be less clear. . . than
the elements of a charge which the judge
has organized or which he delivers from
the bench. The jury may fail to distinguish
clearly between instruction and argument,
when both come from or through counsel. . ." (emphasis added)

Copeland, supra, at page 769.

This same court then went on to hold that since counsel
did not object, no substantial right of the defendant had been
violated and affirmed the conviction.

We respectfully submit that the reading by the Judge to
the jury of the instructions in two distinct segments, with the
occurrence of counsel, constitutes no error at all.

We note that in respect to this specification of error
as to the specification of error complaining of the substance
of the supplemental instructions that appellant Trial failed
to join with appellant Babson in urging error.



WHERE APPELLANT VICTOR J. TRIAL WAS CHARGED WITH SUBSTANTIVE COUNTS OF MAIL FRAUD WITHIN FIVE YEARS OF THE RETURN OF THE INDICTMENT AND OF PARTICIPATING IN A CONSPIRACY BEGINNING PRIOR TO FIVE YEARS BEFORE RETURN OF INDICTMENT BUT ENDING WITHIN THE FIVE YEAR PERIOD, THE STATUTE OF LIMITATIONS DOES NOT BAR PROSECUTION.

Appellant Trial specifies as error the conviction on counts 1, 16 and 20 as being barred by the statute of limitations. (Op. Br. for Trial, pp. 11-13).

The limitation of actions for mail fraud is five years, Title 18 U.S.C., Section 3282.^{22/}

The conspiracy is alleged to have begun on or about January 1, 1956, and continued to and including November 1, 1961, well within the statute of limitations.

Appellant is charged with having participated in the conspiracy charged in count 1 and of having committed certain overt acts in connection therewith. The conspiracy continued well into the applicable limitations period, and appellant did not withdraw from the conspiracy. (See: Statement of Facts, p. 12).

It is only necessary that it be shown the conspiracy was committed within the applicable limitations period and that an overt act in furtherance thereof was committed during the applicable limitations period. (See: unanimous opinion, at this point, of the Court in Grunewald v. United States, 353 U.S. 391, 394-5 (1957). This criteria is met. See: Statement of Facts, p. 12).

THE UNIVERSITY OF CHICAGO
DEPARTMENT OF CHEMISTRY
530 SOUTH EAST ASIAN AVENUE
CHICAGO, ILLINOIS 60607

RECEIVED

DATE

BY

NAME

ADDRESS

CITY

STATE

COUNTRY

TELEPHONE

FACSIMILE

TELETYPE

TELEFAX

TELEGRAM

TELEVISION

RADIO

POSTAL TELEGRAPH

INTERNET

WORLDWIDE WEB

EMAIL

TELEPHONE

Appellant Trial, having once joined the conspiracy,
did not withdraw therefrom and cannot for the first time
on appeal, argue that he did so as to "cut off" his
liability. 23/



CONCLUSION

We respectfully submit that the judgment of conviction to each appellant be affirmed.

Respectfully submitted,

CECIL F. POOLE
United States Attorney

FREDERICK J. WOELFLEN
Assistant United States Attorney



APPENDIX

APPENDIX

Reference
Number

Page

Exhibit 62. 3

Record, pp. 73, 99, 127, 144, 183,
346, 366, 488, 495, 523, 540, 571,
609, 627, 642, 657, 673, 692, 888,
917, and 994. 4

Record, pp. 100, 109, 128, 145, 154,
167, 178, 188, 233, 271, 303, 324,
368, 474, 489, 496, 523, 529, 541,
591, 609, 618, 642, 643, 674, 692,
889, 927, and 1638. 4

Exhibits 14, 17, 23, 30, 43, 171,
271 and 277. 5

Record, pp. 77, 110, 132, 148, 170,
190, 273, 370, 530, 542, 574, 619,
629, 693, 704, 719, 891

Exhibits 18a, 19, 20, 23, 24c, and 61. 5

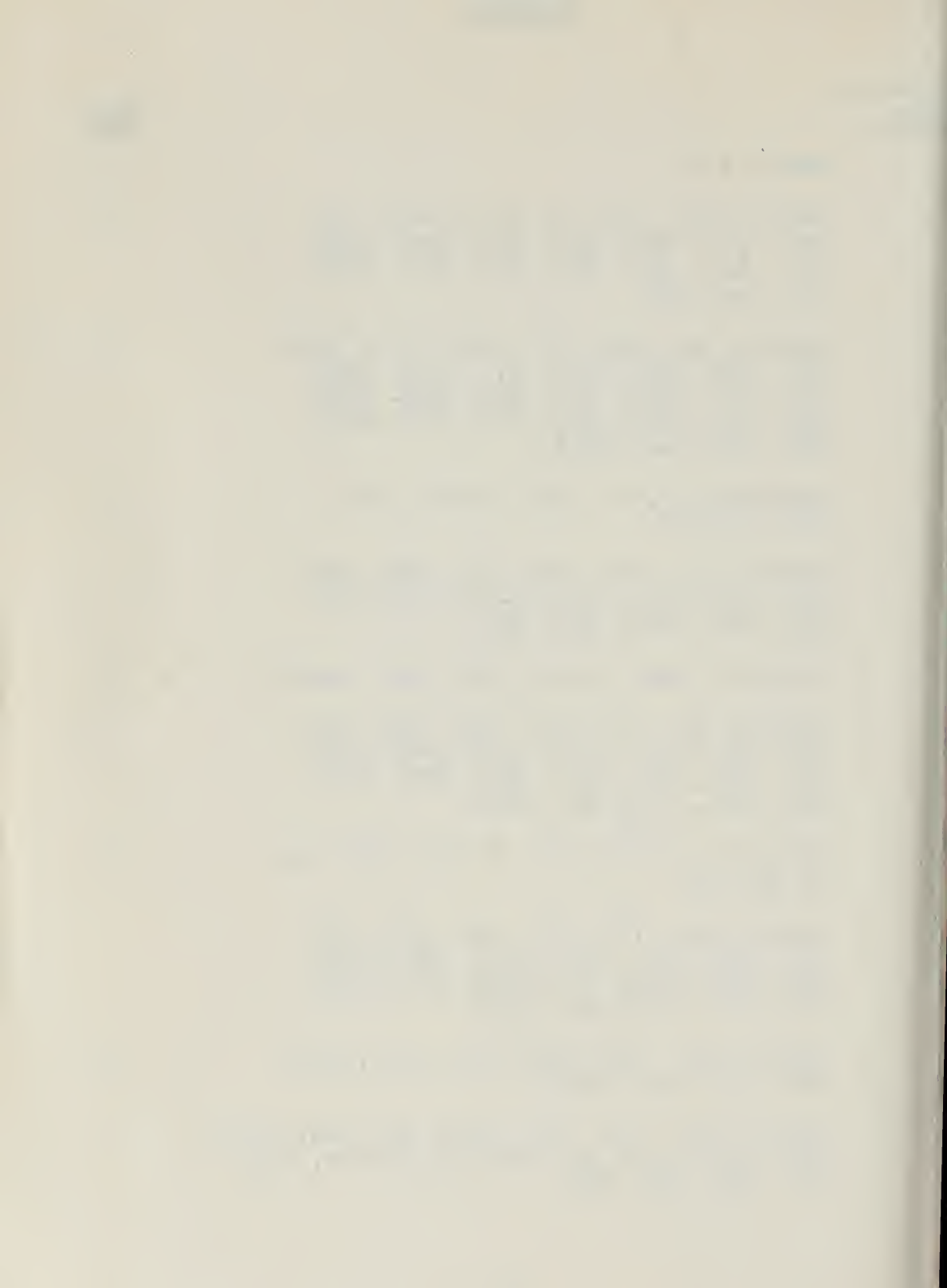
Record, pp. 77, 127, 132, 190, 272,
369, 423, 452, 497, 524, 543, 560,
573, 592, 605, 659, 667, 676, 910,
918, 925, 1019 and 1024.

Exhibits 14, 17, 24, 27, 30, 40, 43,
54 and 57. 5

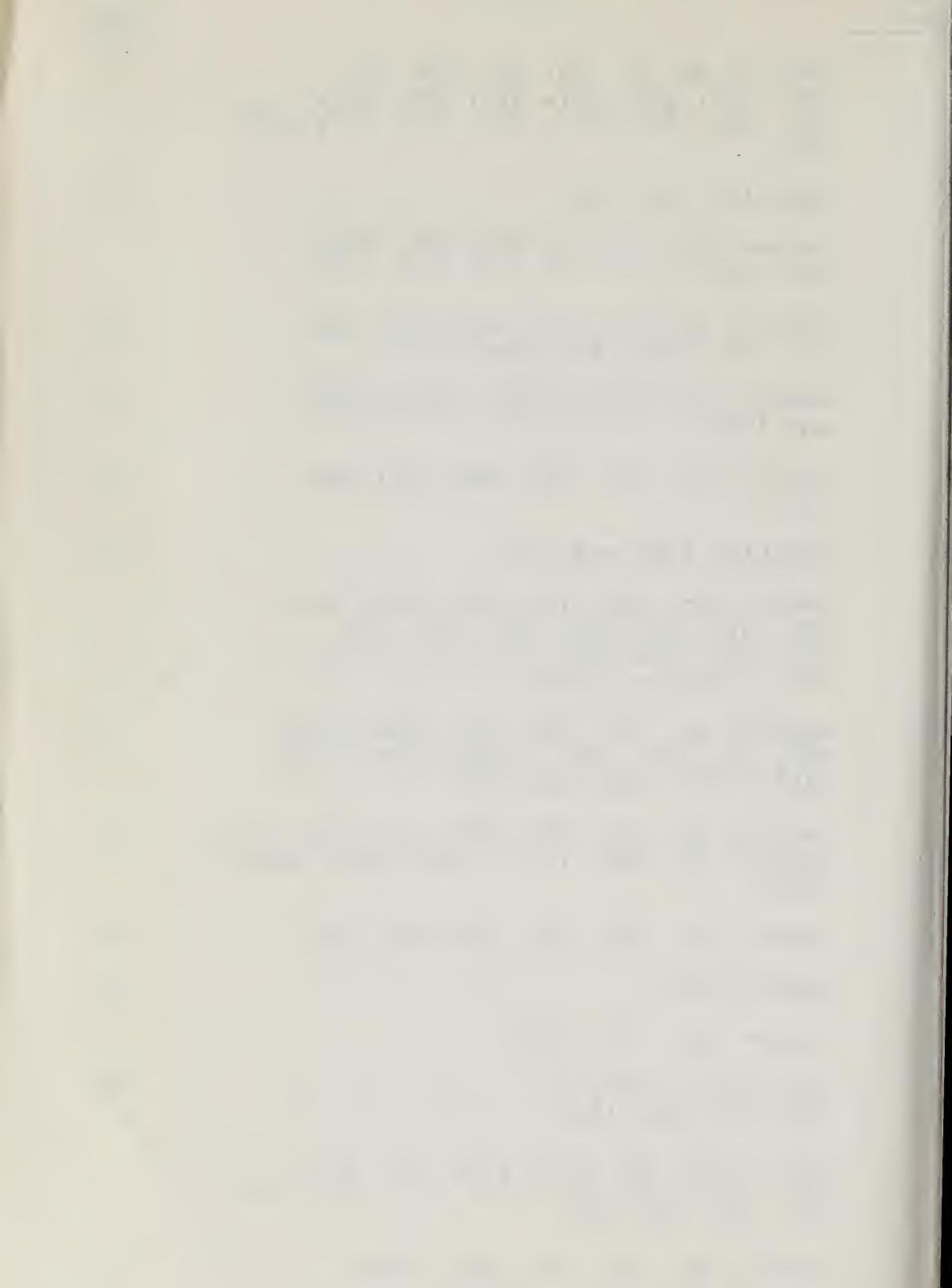
Record, pp. 78, 100, 131, 137, 190,
235, 278, 291, 304, 330, 335, 497,
524, 574, 592, 619, 629, 673, 693,
704, 718, 1382 and 1398.

Record, pp. 110, 115, 143, 151, 169,
186, 473, and 1068. 5

Record, pp. 110, 191, 273, 325, 497, 513,
543, 575, 592, 593, 601, 611, 644, 659,
677, 694, and 896.



<u>Reference Number</u>		<u>Page</u>
	Record, pp. 77, 82, 83, 134, 195 238, 275, 326, 347, 478, 506, 531, 573, 593, 620, 628, 645, 694, 717, and 815.	5
	Exhibits 315, 322.	6
	Record, pp. 71, 98, 126, 384, 672, and 1391.	
	Record, pp. 90, 115, 203, 237, 304 334, 535, 663, 690, and 707.	6
	Record, pp. 1094, 1153, 1154, 1174, and 1510.	6
	Record, pp. 101, 348, 499, 501 and 595.	6
	Exhibits 158a and 162.	7
	Record, pp. 105, 111, 122, 350, 351, 376, 377, 391-394, 457, 501, 502, 516, 596, 630, 660, 677, 721, 755, 1007, 1395 and 1396.	
	Record, pp. 108, 349, 747, 748, 749, 768, 943, 949, 963, 1095, 1100, 1154, 1156, 1167, 1179 and 1180.	7
	Record, pp. 162, 576, 579, 631, 635, 705, 1154, 1166-1168, 1176, 1178, 1180, and 1183.	8
	Record, pp. 162, 579, 631-633, 705.	8
	Exhibit 244.	8
	Record, pp. 736, 1140.	
	Exhibits 23, 28, 43, 54, 57, 61, 73, 147, 148, and 161.	8
	Record, pp. 78, 110, 131, 149, 171, 191, 254, 273, 323, 360, 574, 598, 604, 629, 693, and 925.	
	Record, pp. 769, 961, 962, 1621.	9



Record, pp. 1476, 1491, 1552, 1569,
1570, 1575, 1588, 1602, and 1642. 9

The limitations period was originally
three years. 62 Stat. 828 (June 25,
1948). The section was amended in 1954
to provide a five year period. 68 Stat.
1145 [See: 1214, Section 12(a), formerly
Section 10(a)], then renumbered on
September 26, 1961, in 75 Stat. 648. The
five year limitation was made applicable
for offenses committed on or after
September 1, 1954. 68 Stat. 1145. 32

A defense that the statute of limita-
tions bars the offense should be raised
at the District Court level before
trial and at trial. This was not done
in the present case. Particularly where
the question might be one of withdrawal
from a conspiracy, the facts surrounding
such action must be presented to the jury
and a chance given to the Government to
meet the issue. United States v. Dierker,
164 F.Supp. 304 (D.C. Pa. 1958). 33



IN THE UNITED STATES COURT OF APPEALS

FOR THE NINTH CIRCUIT

ARCHIE K. BABSON and
 FREDERICK J. TRIAL,

 Appellants,

 v.

 UNITED STATES OF AMERICA,

 Appellee.

NO. 18410

AFFIDAVIT OF SERVICE

BY MAIL

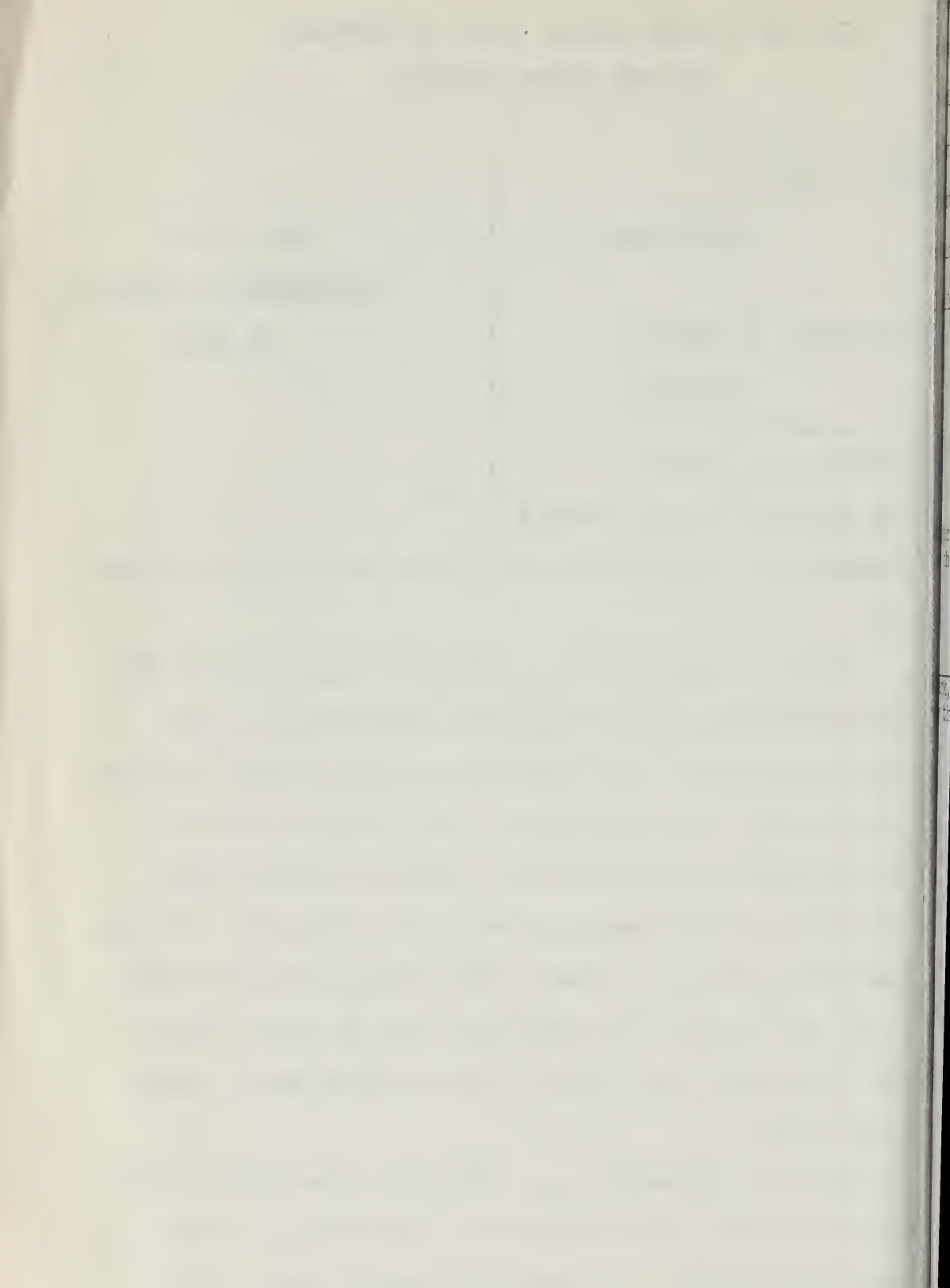
UNITED STATES OF AMERICA
 SOUTHERN DISTRICT OF CALIFORNIA

ss

FREDERICK J. WOELFLEN, being first duly sworn, deposes

says:

1. That on September ____, 1963, he deposited in the United States mails, San Francisco, California, in the above entitled action, an envelope bearing Air Mail Special Delivery postage and containing a copy of Consolidated Bill of Appellee, addressed to: James W. Heyer, Esq., Heyer Building, 1700 Broadway, Denver 2, Colorado, Attorney for Appellant Archie K. Babson, this being the last known address of the counsel for Appellant and at which place there is a delivery service by United States mails from the Post Office.
2. That on September ____, 1963, he deposited in the United States mails, San Francisco, California, in the above entitled action, an envelope bearing First Class



Special Delivery postage and containing a copy of
consolidated Brief of Appellee addressed to: James G.
Lillis, Esq., 225 Bush Street, San Francisco 4, California,
Attorney for Appellant Victor J. Trial, this being the
best known address of the counsel for Appellant and at
such place there is a delivery service by United States
Mails from said Post Office.

FREDERICK J. WOELFLEN
Assistant United States Attorney

Subscribed and sworn to before
this ____ day of September, 1963.

San Francisco, United States Court of Appeals
for the Ninth Circuit

